



OCTAGONA INDIA

CORPORATE NEWSLETTER

— INTERNATIONAL INSIGHTS & MARKET TRENDS —

DECEMBER IN REVIEW: CONNECTING & COLLABORATING

Highlighting Our Recent Engagements



On November 12th, Octagona India hosted a webinar in collaboration with BC USA titled “BIS Webinar – Breaking the Entry Barrier to the Indian Market.” The

response with strong participation and meaningful discussions on compliance, certification challenges and India-entry strategies.

In parallel, our Business Development Head, Anshul Sharma, represented Octagona India at The Big 5 event in Dubai, where he participated in industry interactions and explored global trade construction innovation and emerging opportunities for international partnerships.

On December 5th, Octagona India welcomed Alessandro Fichera, Managing Director of Octagona Italy, to our Delhi office. His visit enabled constructive dialogue and business alignment. We also recorded a podcast during his visit, hosted by Vishnu Krishna, Director of Octagona India, where they discussed international business practices and future cooperation. Alongside this engagement, we hosted clients Marco Paglietta and Miria Bastoni for strategic growth discussions focused on operational expansion and collaboration pathways.

Fresh Waves in **Social Media Activity**



**Due Diligence
Matters**
Assumptions don't close deals. Due diligence provides clarity when evaluating a partner...

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Not Just Data → But Direction

From understanding customer behavior to mapping competition and regulations our insights turn exploration into execution.

Slide Ahead →

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IN FORCE DECEMBER
Threshold Limits Revised
For → Small Company Definition
New Qualification Benchmarks Now in Force

● New Threshold Limit
Paid-up Capital: At or below ₹10 Crores (₹95,000)
Turnover: At or below ₹100 Crores (₹950,000)

Exclusions: Public companies, holding/subsidiary entities, Section 8 companies and special-act entities remain excluded.

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DEMATERIALISATION OF SECURITIES

New Rules Every Pvt. Ltd.

Except Small Company **Must Follow**

Rules Ahead →

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Updated Small Company Limits

Small companies now fall under revised MCA...

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Relevant News



India Records 8.2% Growth in Manufacturing and Services

The trip comes as the company prepares to establish its first office in Delhi...

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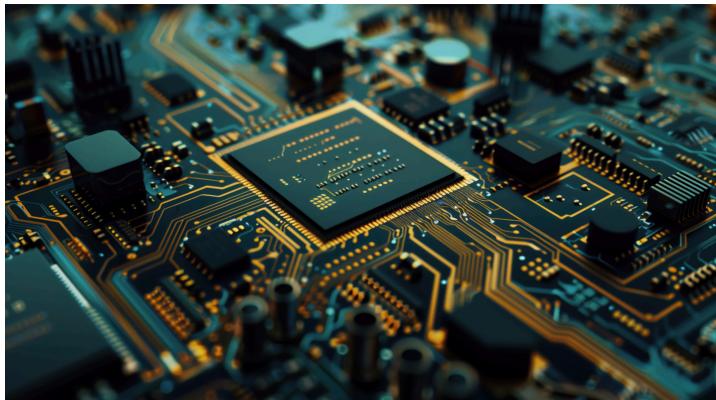


US Tariff Relief Set to Boost India's \$1B Farm Exports
gaining momentum as global protectionism rises, and the recent...



Reliance to Build 1-Gigawatt AI Data Centre in Andhra Pradesh

Reliance Industries is moving ahead with plans for a 1-gigawatt AI data center...

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Tata Brings Intel Onboard in \$14 Billion Semiconductor Move

Tata is setting up the country's first chip fab in Gujarat and a cutting-edge...

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Podcast - Unravelling India



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Unravelling India

01 Doing Business in and with India: Full Episode with JT Kerns and Zak Kerns, Hosted by Vishnu Krishna

1:30 42:51



Unravelling India

02 Finding Balance Across Cultures: A French Consultant's Perspective on Working in India

2:15 45:20



Unravelling India

03 Price, Strategy & Culture in the Manufacturing sector in India

15:15 36:56



Unravelling India

04 Building Dreams, Breaking Barriers: Business in India and Beyond

20:05 46:34

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Blogs



GCCs in India: The Shift

India's GCCs have evolved...

HR Trends Reshaping Consulting

Consulting talent models are...

Solutions for India's Economy

India's growth demands...

India's 2025 Economic Reality

Rapid growth meets...

From The Desk



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Past Issues

I'm Ruchi Hazarika, heading Human Resources at Octagona India.

Joining Octagona in the peak autumn month of October 2025 felt symbolic a season of reflection, renewal and preparation, just like the last quarter in any organisation where ideas are revisited, strategies realigned and fresh energy is channelled into future growth.

We design and deliver people strategies that fuel business goals, lead end-to-end recruitment and drive performance management with fairness and clarity. We ensure complete labour law compliance, strengthen culture through engagement, wellness, POSH and safety initiatives, and enable informed decisions through data-driven HR insights.

Ruchi Hazarika

Senior Manager - Human Resources



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